



INTRASYSTEMS RECOGNIZED BY CITRIX WITH THE 2013 PARTNER OF THE YEAR MARKETING EXCELLENCE AWARD

February 1, 2014 | Madeline Doherty

Braintree, Massachusetts — February 1, 2014—IntraSystems announced today that it has been named by Citrix® as the 2013 Americas **“Partner of the Year” for Marketing Excellence**. This honor was presented during an awards ceremony held on Monday, January 13, 2014, at Citrix Summit, in Orlando, FL.

The “Partner of the Year” award for Marketing Excellence recognizes IntraSystems for the total sales pipeline they created through their marketing activities within the calendar year. “IntraSystems is honored to receive the Marketing Excellence Award,” stated Paul Kunze, Vice President, Sales and Marketing at IntraSystems. “This award epitomizes our long-standing commitment to Citrix in delivering Citrix solutions to our customers. Our team works extremely hard and it is very motivating to receive recognition of this effort.”

“We are delighted to recognize IntraSystems with our 2013 Americas “Partner of the Year” Award for Marketing Excellence,” said Mike Fouts, VP, Americas Channels & Field Operations, Citrix. “Throughout 2013, IntraSystems grew their Citrix sales and pipeline as a direct result of leveraging marketing activities. We look forward to their continued success and our continued partnership in the years ahead.”

IntraSystems has worked closely with Citrix for over sixteen years and has sustained Platinum Partner status since the program’s inception. With highly-trained certified engineers and sales personnel, IntraSystems has successfully integrated Citrix solutions into our product offerings which are based around virtualization, security, and infrastructure. With Citrix remaining a market leader in cloud, collaboration, networking, and virtualization technologies, IntraSystems remains committed to delivering Citrix solutions to our customers.

About IntraSystems

Since 1996, IntraSystems has empowered companies to deliver secure, on-demand access....anytime, anywhere. By assisting in the design, installation, security, and maintenance of networked technologies, IntraSystems enables corporations to focus on business growth while utilizing new technologies to enhance corporate productivity. Our mission is to provide secure application delivery, virtualization services, and secure network infrastructure solutions centered on the principles of excellence, service, and quality. As a Citrix Platinum Partner and premier partner to many leading vendors in the industry, IntraSystems recommends, customizes, and implements IT configurations for our clients.

For additional information:

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