



## **INTRASYSTEMS RECOGNIZED BY CITRIX AS THE 2013 SMB PARTNER OF THE YEAR AWARD**

**February 1, 2014 | Madeline Doherty**

**Braintree, Massachusetts — February 1, 2014**—IntraSystems announced today that it has been named by Citrix® as the 2013 Americas **SMB Partner of the Year**. This honor was presented during an awards ceremony held on Monday, January 13, 2014, at Citrix Summit, in Orlando, FL.

The “SMB Partner of the Year” award recognizes IntraSystems for the total revenue generated in 2013 through leveraging the Citrix sales model. IntraSystems also demonstrated significant year-over-year sales growth in their area and in total overall influenced sales through the Citrix Advisor Rewards program.

“IntraSystems is honored to be recognized as the Citrix SMB Partner of the Year,” stated Paul Kunze, Vice President, Sales & Marketing at IntraSystems. “Receiving this award confirms our dedication in providing customers of all sizes – from small to medium businesses to large enterprises – Citrix solutions to help them effectively use technology as a business advantage. Our long-standing relationship and commitment to Citrix has enabled us to keep our customers keep pace with the rapidly changing IT landscape and to give them the flexibility to address tomorrow’s needs.”

“We are delighted to recognize IntraSystems as our 2013 Americas SMB “Partner of the Year”, said Mike Fouts, VP, Americas Channels & Field Operations, Citrix. “Throughout 2013, IntraSystems has demonstrated their commitment to driving new opportunities to sell Citrix, which in turn has led to their receiving this award. We look forward to working with their team and our continued partnership in the years ahead.”

IntraSystems has worked closely with Citrix for over sixteen years and has sustained Platinum Partner status since the program’s inception. With highly-trained certified engineers and sales personnel, IntraSystems has successfully integrated Citrix solutions into our product offerings which are based around virtualization, security, and infrastructure. With Citrix remaining a market leader in cloud, collaboration, networking, and virtualization technologies, IntraSystems remains committed to delivering Citrix solutions to our customers.

### **About IntraSystems**

Since 1996, IntraSystems has empowered companies to deliver secure, on-demand access....anytime, anywhere. By assisting in the design, installation, security, and maintenance of networked technologies, IntraSystems enables corporations to focus on business growth while utilizing new technologies to enhance corporate productivity. Our mission is to provide secure application delivery, virtualization services, and secure network infrastructure solutions centered on the principles of excellence, service, and quality. As a Citrix Platinum Partner and premier partner to many leading vendors in the industry, IntraSystems recommends, customizes, and implements IT configurations for our clients.

### **For additional information:**

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